## Background:

In 2016, an aggressive minimum wage increase plan was set in motion, which increased wages from $\$ 10$ per hour to $\$ 15$ per hour over 6 years. It is currently $\$ 16$ per hour and expected to increase to at least $\$ 16.50$ per hour in January 2024. To further complicate things, there is a November 2024 ballot measure which, if passed, will increase minimum wage to $\$ 17$ as of November 2024 and $\$ 18$ as of January 2025.

The hourly minimum wage also affects monthly salary. The minimum monthly salary for an exempt employee must be twice what a full-time hourly person would earn. Because the law specifies monthly rather than annually, Nord was able to mitigate some of the stress this put on our budget by changing teacher pay schedules from 12 months per year to 10 months per year.

To further assist our efforts to balance our budget, teachers recommended including step increase ranges with varying percentage increases in their payscale, which in turn directly affects the administration payscale.

In the $19 / 20$ school year, we tied the Principal/Superintendent scale to the Teacher scale to ensure that pay increases for all hourly staff and teachers also reached administrative staff. Step 1 Principal/Superintendent pay represents and annualization of the Step 5 Teacher payrate. Other administrative positons are based on a percentage of the Principal/Superintendent pay. In the 2023/24 school year, the board voted to annualize the Step 1 Principal/Superintendent pay at Step 8 of the Teacher scale instead of Step 5. This move increased all Administrative positions accordingly.

Salaries and Benefits comprise most of the budget for schools. To control costs, Nord identified target percentages of projected revenues for each area: $35 \%$ for teacher salaries, $8 \%$ for administrative salaries, $13 \%$ for support staff salaries, and $19 \%$ for benefits with the target total being $75 \%$ or under.

## Certificated Salaries:

Thanks to actions taken over the last several years, the Certificated Salaries section is projected to remain at or below the $35 \%$ of revenue threshold in the budget year. The actions taken included increasing class sizes, changing to a 10-month pay schedule, and implementing ranges in step increases on the teacher payscale. Also helping mitigate increases are some one-time funds (Arts/Music Discretionary Grant, Learning Recovery Grant, Ed Effectiveness Grant).

The calculation for administration for next year includes a Principal/Superintendent, an Assistant Principal, and a part-time Education Director. The Education Director was originally paid with ESSER one time funds and is planned to continue by using Learning Recovery Block Grant one-time funds. We are projecting to be just under our 8\% target range due to some key personnel changes.

## Classified Salaries:

As the school continues to grow, we continue to add support staff. Many of these folks are paid with restricted funds, such as our classroom aides, our librarian, and our nutrition staff. However, we far exceed the
restricted funds in many cases. We currently project substantially exceeding our $13 \%$ target in the budget year by $\$ 118 \mathrm{k}$ and all projected years. As demonstrated below, we are overspending restricted funding sources by roughly $\$ 70 \mathrm{k}$.

| Funding Source | Allocation | Budgeted Spending | Variance |
| :---: | :---: | :---: | :---: |
| Title I | $\$ 32,293$ | $\$ 66,268$ | $\$ 33,975$ |
| REAP | $\$ 21,142$ | $\$ 35,129$ | $\$ 13,988$ |
| SPED (prior yr) | $\$ 71,719$ | $\$ 93,873$ | $\$ 22,154$ |

## Benefits:

Benefits is another area of concern, over which we have very little control. Retirement contributions have increased significantly since 2016 (STRS from $12.58 \%$ to $19.10 \%$, PERS from $13.89 \%$ to $27.7 \%$ ). Despite our efforts in cutting health benefit plans and increasing employee paid contributions, eligible employees have increased and plan costs continue to rise by double digits. We are not currently projecting meeting our 19\% target in the budget year or any of the projected years.

In summary, we are projecting that salaries and benefits will consume over $80 \%$ of our revenues for 2024/25 and the trend continues upward. Forced increases due to minimum wage and benefits costs, coupled with zero funding increases due to financial struggles at the state and federal level, are straining the budget.

The salary scales proposed for the board's approval are included as the current budget assumptions.

## Agenda:

This item is on the Discussion/Action Calendar for approval. Please contact Kathy or Amber with any questions or concerns you may have.

| Salaries and Benefits |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2021-22 <br> (actual) | $\begin{aligned} & 2022-23 \\ & \text { (actual) } \end{aligned}$ | 2023-24 <br> (budget) | 2024-25 <br> (budget) | 2025-26 <br> (budget) | 2026-27 <br> (budget) |
| 1100 Classroom Teachers | 454,135 | 590,290 | 625,353 | 662,915 | 682,802 | 703,286 |
| 1100 Non Classroom Teachers | 173,624 | 172,424 | 205,646 | 184,683 | 190,224 | 195,930 |
| 1100 Classroom Substitutes | 37,602 | 10,028 | 12,507 | 13,258 | 13,656 | 14,066 |
| 1100 Summer School | 13,115 | 25,547 | 31,214 | 28,761 | 29,623 | 30,512 |
| 1100 Admin Support Stipends | 3,900 | 7,200 | 13,500 | 13,500 | 13,500 | 13,500 |
| 1100 MTSS Training Stipends | - | 1,750 | 20,000 | - | - | - |
| 1200 Pupil Support | 51,811 | 57,298 | 165,012 | 172,893 | 178,079 | 183,422 |
| 1300 Principal/Superintendent | 94,847 | 110,260 | 122,569 | 94,321 | 99,037 | 103,989 |
| 1300 Asst Principal | - | - | 77,743 | 80,173 | 84,182 | 88,391 |
| 1300 Education Director (ESSER, LREBG) | 105,186 | 122,279 | 74,999 | 41,459 | - | - |
| 1300 Certificated Admin Stipends | - | 5,500 | 5,500 | 3,000 | 3,000 | 3,000 |
| 1300 Certificated Bonuses | - | - | - | - | - | - |
| Total Certificated Salaries | 934,220 | 1,102,576 | 1,354,043 | 1,294,962 | 1,294,103 | 1,336,096 |
| offset for Psych revenue | - | - | 49,714 | 53,293 | 54,892 | 56,539 |
| teachers - \% of ongoing revenue | 29\% | 29\% | 32\% | 34\% | 36\% | 36\% |
| variance from 35\% | 141,707 | 174,111 | 90,700 | 22,173 | $(18,911)$ | $(37,847)$ |
| Certificated and Classified Admin offset for CBO revenue | 92,800 | 69,180 | - | - |  |  |
| admin - \% of ongoing revenue | 8\% | 9\% | 9\% | 7\% | 6\% | 7\% |
| variance from 8\% | 4,763.89 | $(29,112.79)$ | $(26,132.59)$ | 19,878.97 | 50,142.73 | 43,781.54 |
| 2100 Classroom Aides (LCAP) | 38,002 | 43,937 | 47,567 | 54,844 | 56,558 | 58,326 |
| 2100 Intervention Aides (T1, REAP) | 56,872 | 63,139 | 67,547 | 95,507 | 98,492 | 101,570 |
| 2100 SPED Aides (SPED) | 43,327 | 59,934 | 71,719 | 93,873 | 96,807 | 99,832 |
| 2100 Summer Aides (ELOP) | 2,301 | 6,862 | 6,638 | 4,229 | 4,361 | 4,497 |
| 2100 Effectiveness Training (REAP) | - | 648 | 4,000 | - | - | - |
| 2100 MTSS Training Time (MTSS) | - | 3,500 | 15,000 | - | - | - |
| 2200 Custodial/Maint. (GF) | 115,845 | 139,725 | 131,144 | 129,695 | 133,748 | 137,928 |
| 2200 Nutrition Services (SNP) | 23,470 | 47,429 | 65,606 | 61,840 | 63,772 | 65,765 |
| 2200 Transportation (LCAP) | - | - | - | - | - | - |
| 2200 Librarian (REAP) | 5,421 | 4,133 | 5,401 | 5,891 | 6,075 | 6,265 |
| 2300 Administration (GF) | 88,208 | 97,659 | - | - | - | - |
| 2400 Clerical (GF) | 36,960 | 44,553 | 48,922 | 52,503 | 54,144 | 55,836 |
| 2900 Other Classified (GF) | 8,805 | 6,644 | 7,743 | 7,423 | 7,655 | 7,895 |
| Total Classified Salaries | 424,757 | 518,162 | 471,287 | 505,806 | 521,612 | 537,913 |
| support (less admin) - \% of ongoing revenue | 13\% | 14\% | 15\% | 17\% | 18\% | 18\% |
| variance from 13\% | $(11,217)$ | $(34,720)$ | $(57,434)$ | $(117,704)$ | $(137,525)$ | $(149,276)$ |
| 3100 STRS | 146,199 | 192,880 | 258,622 | 247,338 | 247,174 | 255,194 |
| 3200 PERS | 87,403 | 106,731 | 98,812 | 110,425 | 116,343 | 121,674 |
| 3300 OASDI | 48,644 | 58,498 | 55,687 | 57,471 | 58,668 | 60,524 |
| 3400 Health Plan | 160,392 | 187,394 | 212,054 | 218,416 | 224,968 | 231,717 |
| 3500 Unemployment | 7,377 | 6,185 | 6,185 | 6,185 | 6,185 | 6,185 |
| 3600 Workers Comp | 13,293 | 19,041 | 18,040 | 18,401 | 18,769 | 19,144 |
| 3900 Other | 290 | 316 | 316 | 316 | 316 | 316 |
| Total Employee Benefits | 463,598 | 571,045 | 649,717 | 658,552 | 672,423 | 694,755 |
| benefits - \% of ongoing revenue | 19\% | 19\% | 20\% | 22\% | 23\% | 23\% |
| variance from 19\% | 11,888 | $(7,208)$ | $(44,855)$ | $(91,327)$ | $(111,064)$ | $(126,747)$ |
| compensation - \% of ongoing revenue | 69\% | 72\% | 76\% | 81\% | 82\% | 84\% |
| variance from 75\% | 147,142 | 103,070 | $(37,723)$ | $(166,979)$ | $(217,358)$ | $(270,089)$ |

